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Hughes Broadband Satellite Technology to Power Services across Ecuador

Iseyco Ecuador selects Hughes HN System for high-speed Internet and voice services at 1500 rural sites under Corporación Nacional de Telecomunicaciones contract

Germantown, Md., USA, August 30, 2011—Hughes Network Systems, LLC, the global leader in broadband satellite solutions and services, today announced that it has been awarded a contract with Iseyco Ecuador, a major systems integrator and reseller in Ecuador, to supply its advanced HN System, including a 9-meter earth station and 1500 remote terminals. The Hughes technology will power delivery of high-speed Internet access and voice services across Ecuador under Iseyco's multi-million dollar contract received from the Corporación Nacional de Telecomunicaciones (CNT), Ecuador's state-run telecommunications operator.

“We chose to submit our bid using the Hughes HN System because of its proven technological advantages and competitive price,” said Patricio Teran, vice president at Iseyco Ecuador. “The HN System provides excellent optimization of space segment with higher throughput, allowing us to provide a very cost-effective service. As a bidder on this important contract, it was imperative to choose a partner whom we trust would meet our expectations and those of the government of Ecuador.”

“Hughes is proud to be awarded this important new contract for Ecuador,” said Robert Feierbach, vice president of global sales and marketing, International Division at Hughes. “Bringing broadband to businesses and people in all areas is essential for economic and social development, and our satellite technology offers the most cost-effective way to reach those who are unserved or underserved by terrestrial technologies.”

Added Hugo Frega,, senior director of sales for Latin America, “We congratulate the Ecuadorian government and CNT on their vision of ‘broadband for all,’ and look forward to working with such a high-quality partner as Iseyco Ecuador to realize it.”

The HN broadband satellite system is fully compliant with the global IPoS/DVB-S2 standard, including ACM (adaptive coding and modulation) and is designed to support a wide range of bandwidth-intensive services. Hughes was the first company to implement DVB-S2 with ACM, the most efficient implementation available, which yields up to 50 percent greater throughput over the original DVB-S standard.

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About Corporación Nacional de Telecomunicaciones

Ecuadorian state-owned national PSTN operator, Corporación Nacional de Telecomunicaciones (CNT) was formed by a merger of regional telcos Andinatel and Pacifictel in November 2008. The company currently has about 1.8 million subscribers nationwide and focuses on increasing coverage in areas including the Austro and Amazonia regions

About Iseyco Ecuador

Iseyco is a major telecommunications systems integrator and a leader in technological developments operating in Ecuador since 1979. Iseyco works with world renowned brands and is a major satellite systems provider in Ecuador. The company has been a reseller of Hughes solutions since 2008, and this is the fourth Hughes satellite network Iseyco has sold in the past three years.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services, and solutions for enterprises and governments globally. HughesNet[®] is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 2.5 million systems to customers in over 100 countries, representing over 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

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